

## Club Health Assessment for District T 1 through April 2011

| AVTERN        | TIONAL                               |                 |         | Status  | Membership                                     |                         |                           |    |  |         |   |  | Reports   |                      |   |  |                    | LCIF                                       |
|---------------|--------------------------------------|-----------------|---------|---|--|-------------------------|---------------------------|----|--|---------|---|--|-----------|----------------------|---|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                       | Charter<br>Date |         | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |    | Net C<br>Growth% I   | ount 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |           | Presiden<br>Rotation | t Active  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                                      |                 |         |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |    | If net loss<br>is greater<br>than 20%<br>appears<br>in red |         |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more that | r                    | Notes the I officers that do not have an active a Email | in 12<br>months                                |                    |  |
| Clubs         | less than two years old              |                 |         |   |  |                         |                           |    |  |         |   |  |           |                      |   |  |                    | 1  |
| 110795        | IQUIQUE LA ESMERALDA                 | 04/07/2011      | Newly C | Chartered   | 23   | 23                      | 0                         | 23 | 100.00%  | 0       |   | 0  |           | New                  | P,S,T,M   | N/R  |                    |  |
| Clubs         | more than two years ol               | d               |         |   |  |                         |                           |    |  |         |   |  |           |                      |   |  |                    |  |
| 18194         | ANTOFAGASTA                          | 07/16/1952      | Active  |   | 28   | 11                      | 3                         | 8  | 40.00%   | 18      | 2   | 0  |           | New                  | Т   | 0  |                    |  |
| 37066         | ANTOFAGASTA EL ANCLA                 | 05/21/1979      | Active  | 1   | 15   | 3                       | 4                         | -1 | -6.25%   | 16      | 1   | 0  |           | New                  |   | 0  |                    | \$89.95                                    |
|               | ANTOFAGASTA FLOR DEL<br>DESIERTO     | 06/18/1997      | Active  | 1   | 17   | 3                       | 1                         | 2  | 13.33%   | 12      | 5   | 2  |           | Same                 |   | 2  | 90+ Days           |  |
| 84014         | ANTOFAGASTA PUERTO<br>ESPERANZA      | 10/05/2004      | Active  | 1   | 7  | 2                       | 5                         | -3 | -30.00%  | 9       | 1   | 0  |           | Same                 | T,M   | 0  | 90+ Days           |  |
| 18195         | ARICA                                | 02/26/1951      | Active  |   | 12   | 10                      | 9                         | 1  | 9.09%  | 13      | 8   | 0  |           | New                  |   | 4  |                    |  |
| 31269         | ARICA SAN MARCOS                     | 10/21/1975      | Active  |   | 22   | 2                       | 3                         | -1 | -4.35%   | 23      | 11  | 0  |           | New                  |   | 6  | 90+ Days           | \$40.00                                    |
| 18197         | CALAMA                               | 07/15/1959      | Active  |   | 18   | 2                       | 2                         | 0  | 0.00%  | 18      | 8   | 4  |           | New                  | М   | 4  |                    |  |
| 68873         | CALAMA INCA COYA                     | 05/29/2003      | Active  |   | 43   | 13                      | 10                        | 3  | 7.50%  | 40      | 2   | 0  |           | New                  | S   | 4  |                    |  |
| 18198         | CASABLANCA                           | 05/09/1968      | Active  |   | 13   | 2                       | 0                         | 2  | 18.18%   | 11      |   | 4  |           | Same                 | Р   | N/R  | 90+ Days           |  |
| 18200         | CHUQUICAMATA                         | 08/25/1956      | Active  |   | 21   | 3                       | 3                         | 0  | 0.00%  | 21      | 8   | 0  |           | New                  |   | 0  |                    |  |
| 18202         | COPIAPO                              | 11/03/1949      | Active  | 1   | 26   | 7                       | 2                         | 5  | 23.81%   | 21      | 53  | 0  |           | New                  | Т   | 14   | 90+ Days           |  |
|               | COPIAPO SAN FRANCISCO<br>DE LA SELVA | 05/10/2006      | Active  |   | 20   | 7                       | 4                         | 3  | 17.65%   | 19      | 1   | 0  |           | New                  |   | 11   |                    |  |
|               | DIEGO DE ALMAGRO                     | 09/24/1976      | Active  | 1   | 16   | 4                       | 3                         | 1  | 6.67%  | 16      | 8   | 0  |           | New                  | Т   | N/R  |                    |  |
|               | ILLAPEL DOMINGO ORTIZ DE<br>ROZAS    | 06/28/2002      | Active  |   | 20   | 6                       | 1                         | 5  | 33.33%   | 15      | 2   | 1  |           | Same                 | T,M   | 6  | 90+ Days           |  |
|               | IQUIQUE                              | 06/11/1952      | Active  |   | 15   | 1                       | 1                         | 0  | 0.00%  | 15      | 15  | 0  |           | New                  |   | 0  |                    |  |
|               | IQUIQUE LEONAS DE<br>TARAPACA        | 03/30/2004      | Active  | 1   | 21   | 6                       | 3                         | 3  | 16.67%   | 15      | 2   | 0  |           | New                  | Т   | 8  |                    |  |
|               |                                      | 01/05/1950      | Active  |   | 17   | 0                       | 0                         | 0  | 0.00%  | 17      |   | 0  |           | Same                 |   | 0  |                    |  |
| 18213         | LOS ANDES                            | 10/29/1949      | Active  |   | 12   | 2                       | 0                         | 2  | 20.00%   | 10      |   | 3  |           | New                  | S,T   | N/R  |                    |  |
| 18217         | OLMUE                                | 10/25/1966      | Active  |   | 19   | 2                       | 1                         | 1  | 5.56%  | 18      | 5   | 1  |           | Same                 | P,S,T   | 20   | 90+ Days           |  |
| 18218         | OVALLE                               | 10/09/1950      | Active  | 1   | 26   | 12                      | 12                        | 0  | 0.00%  | 26      | 9   | 0  |           | Same                 |   | 9  | 90+ Days           |  |
| 37127         | PENA BLANCA                          | 05/24/1979      | Active  |   | 14   | 1                       | 1                         | 0  | 0.00%  | 14      | 13  | 0  |           | New                  | М   | 0  |                    | \$140.00                                   |
| 38468         | PENUELAS                             | 05/06/1980      | Active  |   | 15   | 2                       | 2                         | 0  | 0.00%  | 16      | 14  | 0  |           | Same                 | T,M   | 39   | 90+ Days           |  |



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| WTERNATIO                                    | MA  | 5                 | Status                    |  |                                     | Me                                  | mbers      | ship                            |                         |   |  | Report                               | Finance  | LCIF                   |  |                              |  |
|--|---|-------------------|---------------------------|--|-------------------------------------|-------------------------------------|------------|---------------------------------|-------------------------|---|--|--------------------------------------|--|------------------------|--|------------------------------|--|
| Club<br>Number                               | Club<br>Name                                  | Charter<br>Date   |                           | Number of<br>imes on Status<br>Quo within 2<br>years |                                     | YTD<br>Members N<br>Added [         |            |                                 |                         | ount 12                                 | vg. length of<br>service<br>for dropped<br>members | Months Y<br>Since<br>Last<br>MMR *** | rs. Since<br>Last<br>Officer Presiden<br>Report Rotation |                        | Months<br>Since Last<br>Activity<br>Report *** | Account                      | Donations<br>for current<br>Fiscal<br>Year |
|  |   |                   |                           |  | If below<br>15                      |                                     |            |                                 | f net loss<br>s greater |   |  | If no report<br>in 3                 | When<br>more than  | Notes the officers tha | If no repor<br>t in 12                         | t                            |  |
|  |   |                   |                           |  | members                             |                                     |            |                                 | han 20%                 |   |  | _                                    |  | do not have            |  |                              |  |
|  |   |                   |                           |  | appears                             |                                     |            | ;                               | appears                 |   |  | appears in a                         | • •  |                        | appears in                                     |                              |  |
|  |   |                   |                           |  | in red                              |                                     |            |                                 | in red                  |   |  | red                                  | red  | Email                  | red  | <u> </u>                     |  |
| 18222 QI                                     | UILPUE  | 08/10/1949        | Active                    |  | 24                                  | 3                                   | 0          | 3                               | 14.29%                  | 21                                      |  | 0                                    | New  |                        | 13   |                              |  |
| 18223 QI                                     | UINTERO                                       | 10/14/1953        | Active                    | 1  | 10                                  | 10                                  | 12         | -2 -                            | -16.67%                 | 12                                      | 1  | 1                                    | Same   | P,T                    | 64   |                              |  |
| 18226 SA                                     | AN FELIPE                                     | 05/31/1950        | Active                    |  | 17                                  | 1                                   | 1          | 0                               | 0.00%                   | 17                                      | 38   | 0                                    | New  | Р                      | 11   | 90+ Days                     |  |
| 18215 SA                                     | AN LORENZO                                    | 09/15/1964        | Active                    | 1  | 15                                  | 2                                   | 1          | 1                               | 7.14%                   | 14                                      | 10   | 2                                    | New  |                        | 4  | 90+ Days                     |  |
| 103746 SA                                    | AN PEDRO DE ATACAMA                           | 11/12/2008        | Active                    |  | 13                                  | 0                                   | 0          | 0                               | 0.00%                   | 13                                      |  | 16                                   | Same   |                        | N/R  | 90+ Days                     |  |
| 30129 SA                                     | ANTA MARIA                                    | 01/20/1975        | Active                    |  | 16                                  | 2                                   | 2          | 0                               | 0.00%                   | 16                                      | 15   | 0                                    | New  | S,M                    | N/R  |                              |  |
| 18228 TO                                     | OCOPILLA                                      | 10/12/1955        | Active                    | 1  | 23                                  | 3                                   | 3          | 0                               | 0.00%                   | 23                                      | 3  | 0                                    | New  |                        | 54   |                              |  |
| 18229 V                                      | ALLENAR                                       | 10/07/1950        | Active                    |  | 15                                  | 0                                   | 2          | -2 -                            | -11.76%                 | 17                                      | 13   | 1                                    | Same   |                        | 1  |                              |  |
| 18230 VA                                     | ALPARAISO                                     | 01/14/1949        | Active                    |  | 28                                  | 0                                   | 0          | 0                               | 0.00%                   | 29                                      |  | 1                                    | Same   | T,M                    | 11   |                              |  |
| 29962 VA                                     | ALPARAISO ALMENDRAL                           | 11/25/1974        | Active                    |  | 10                                  | 1                                   | 1          | 0                               | 0.00%                   | 10                                      | 6  | 1                                    | Same   | М                      | N/R  | 90+ Days                     |  |
| 34204 V                                      | ALPARAISO PLAYA ANCHA                         | 06/27/1977        | Active                    | 1  | 12                                  | 0                                   | 1          | -1                              | -7.69%                  | 14                                      | 3  | 0                                    | New  | P,S                    | N/R  |                              |  |
| 18231 VI                                     | LLA ALEMANA                                   | 08/15/1949        | Active                    |  | 18                                  | 4                                   | 1          | 3                               | 20.00%                  | 15                                      | 6  | 1                                    | Same   | S,T                    | 1  |                              |  |
| 18232 VI                                     | NA DEL MAR                                    | 04/15/1967        | Active                    |  | 17                                  | 1                                   | 2          | -1                              | -5.56%                  | 18                                      | 15   | 1                                    | New  |                        | N/R  |                              |  |
| 34392 VI                                     | NA DEL MAR CONCON                             | 08/24/1977        | Active                    |  | 11                                  | 0                                   | 0          | 0                               | 0.00%                   | 11                                      |  | 13                                   | Same   | М                      | N/R  |                              |  |
| 64707 VI                                     | NA DEL MAR MARINA VINA                        | 10/09/2001        | Active                    |  | 17                                  | 3                                   | 5          | -2 -                            | -10.53%                 | 19                                      | 3  | 3                                    | Same   |                        | 10   | 90+ Days                     |  |
| 34030 VI                                     | NA DEL MAR RENACA L C                         | 06/08/1977        | Active                    | 1  | 11                                  | 0                                   | 1          | -1                              | -8.33%                  | 12                                      | 10   | 4                                    | New  |                        | 20   | 90+ Days                     |  |
| Current Y<br>Total N<br>Clubs Cl<br>Count Co | lew Cancelled Net Tot<br>lubs Clubs Club Memi | tal<br>bers YTD Y | YTD<br>TD Net<br>rop Grow | Net C<br>Growth                                      | Member<br>Count 12<br>Months<br>Ago | Averag<br>Membe<br>Count<br>Per Clu | er with le | Clubs<br>ss than<br>20<br>nbers | in                      | % No<br>Officer<br>Report i<br>12 Montl | n balance  | of Club<br>in                        | bs Clubs<br>in Financial                                 | of                     | Cancelled<br>Club                              | Members % Lost Car Due to No | ncelled for<br>n-Financial                 |
| 39   | 1 0 1 6                                       | 97 154 1          | 02 52                     | 2 8.06%  | 644                                 | 18                                  |            | 67%                             | 18%                     | 0%                                      | 38%  | 0                                    | 0%   | 0                      | 0  | 0                            | 0%   |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.